



HOMEOWNERSHIP ANNIVERSARY LISTS

Stay on top of homeownership anniversaries, and be the first to identify milestones for property owners with our Homeownership Anniversary Lists.

COMMERCIAL PROPERTY LISTS

With ownership, property characteristics, sales and financing history for thousands of commercial properties, our Commercial Property Lists are essential in formulating effective marketing campaigns.

MORTGAGE REFINANCE CANDIDATE LISTS

The rise in mortgage activity makes it the ideal time to target mortgage refinance candidates. We'll deliver a customized list to identify the best prospects in your market.

PINPOINT NEW HOMEOWNERS

Get more leads and grow your business by pinpointing new homeowners with our marketing lists.

Make the most of your marketing campaigns, and identify new homeowners with Homeowner Marketing Lists from The Warren Group. Reach the right prospects today!

A strong selling season means new homeowners are settling in across the region. Increase your visibility by delivering your offer first with a Homeowner Marketing List from The Warren Group.

Successful businesses consistently rely on The Warren Group to identify new revenue opportunities with the most accurate and detailed property information available. We work closely with our clients to understand their goals and select the best prospects from our comprehensive database.

CUSTOMIZE YOUR PROSPECT LISTS BY:

- Geography
- Lot Size
- Property Features
- Amenities
- Heat Source
- Year Built
- Property Value
- Loan/Sale History
- **■** Equity Percentage
- And more.....



Contact us today to put your marketing efforts on target!

Speak with an account manager about which marketing lists are right for you. (617) 896-5392 | datasolutions@thewarrengroup.com

PICKING THE BEST

Velcome to the results of our fourth annual Banker & Tradesman readers' poll, in which our readers have cast their votes for the best providers of services and goods in the banking and real estate professions.

This is a subjective, not objective poll. It does not measure who writes the most business, who has the most revenue or the most customers. It does measure the loyalty and satisfaction readers have with vendors. It is an opportunity for readers to speak up for those providers they believe are the best.

Since early June, Banker & Tradesman conducted an online survey of readers. We promoted this project via house ads in the newspaper, e-mails to thousands of readers and customers of Banker & Tradesman, and through our website, www.bankerandtradesman.com. Readers responded vigorously to the opportunity to voice their choice. Here, then are their choices for The Best – the companies that won the loyalty and support of the Bay State's financial and real estate community.





You'll Profit From Our Difference!

We appreciate doing business with the best of the best and congratulate the winners in all categories!

Contact us at (800) 711-0023 and mention this ad to get 10% off of our Tier I diplomatic collection program designed for financial institutions.



"Our collection process and charge offs have greatly improved with the support of American Profit and at the same time we have retained our customer relationships."

- Beth Carr - Florence Savings



BANKING

ACCOUNTING / AUDIT

Gold **Wolf & Company**

> 99 High St Boston, MA 02110 (617) 439-9700 www.wolfandco.com

Silver Parent, McLaughlin & Nangle

> 160 Federal St # 603 Boston, MA 02110 (617) 426-9440 www.pmn.com

Bronze G.T. Reilly & Co.

424 Adams St # 300 Milton, MA 02186 (617) 696-8900 www.gtreilly.com

BANKING

ADVERTISING / **MARKETING**

Gold **Sundin Associates, Inc.**

> 34 Main St # 3 Natick, MA 01760 (508) 650-3972 www. sundininc.com/

Silver **McDougall & Duval**

> 24 Millyard, #8 Amesbury, MA 01913 (978) 388-3100 www. mcdougallduval.com

Hill Holiday **Bronze**

Boston 53 State St Boston, MA 02109 (617) 366-4000 www.hhcc.com





Thank you Banker & Tradesman readers for voting

BAYSTATE FINANCIAL SERVICES

a "Best of 2012" Gold Winner

#1 Investment & Money Management

Baystate is built on the principles of integrity, trust, professionalism and competency—values that make Baystate one of New England's most respected and successful financial services firms.





200 Clarendon Street, 19th Floor Boston, MA 02116 617-585-4500 www.baystatefinancial.com

Additional offices located throughout New England

L0712270852[exp0613][AllStates]



It's more than just a word.

It's what happens when a firm has served financial institutions for over 40 years.

Thank you to the readers of Banker & Tradesman for voting G.T. Reilly & Company one of the best of 2012.



Our Financial Institution Services Team







David J. Keyo, CPA Accounting & Auditing



Giuseppe "Joe" Femia, CPA Accounting & Auditing

Manager



Jayme F. Moore, CPA Accounting & Auditing Supervisor



424 Adams St. Milton MA 02186 617.696.8900 www.GTReilly.com **BANKING**

ASSET RECOVERY

Gold **American Profit Recovery**

33 Boston Post Road W #140, Marlborough, MA 01752 (800) 711-0023 www.americanprofit.net

Silver

Jack Henry & Associates, Inc.

15 Constitution Drive Bedford, NH 03110 (603) 472-2188 www.jackhenry.com

Bronze

Law Offices Howard Lee Schiff, P.C.

340 Main St. # 959 Worcester, MA 01608 (508) 753-9991 www.hlschiffpc.com

BANKING

BROKER DEALER

Gold **Baystate Financial Services**

200 Clarendon Street Boston, MA 02116 (617) 585-4500 www.baystatefinancial.com

Silver **Wells Fargo Brokerage** Services, LLC

30 State House Sq. Hartford, CT 06103 (860) 522-7464 www.wellsfargo.com

Fidelity Capital Markets Bronze

200 Seaport Boulevard # 630 Boston, MA 02210 (800) 471-0382 www.fidelity.com

BANKING

BUILDING DESIGN / ARCHITECTURE

Gold **NES Group**

905 South Main Street #201 Mansfield, MA 02048 (508) 339-6600 www. nes-group.com

DRL Architects Silver

2 West St Weymouth, MA 02190 (781) 331-8541 www.drlarchitects.com

Bronze New England Design Associates, Inc.

39 Salisbury Street Worcester, MA 01609 (800) 753-3744 www.nedainc.com

BANKING

BUSINESS FORMS

Harland Clarke Gold

50 Braintree Hill Park Braintree, MA 02184 (781) 849-9610 www. harlandclarke.com

Silver Bankers Group Purchasing

45 Calvary Street Waltham, MA 02453 (781) 891-0303 www.bgpforms.com

Bronze Financial Printing Solutions

21A River Rd. Preston, CT 06365 (860) 886-9931 www.financialprintingsolutions.com

SUBSCRIBE TO

BANKER & TRADESMAN



Print delivery and unlimited online access for one low price.

ONLINE:

www.BankerandTradesman.com

BY PHONE:

617-428-5100





 ${f T}$ his may not be the 2012 Olympic Games, but NES Group is proud to accept our gold recognition from Banker & Tradesman. Thank you to all of our customers and readers for these honors.







BANKER & TRADESMAN

Follow us on Twitter @bankertradesman and Facebook for daily breaking news alerts.

BANKING

CHECK PRINTING

Gold **Harland Clarke**

50 Braintree Hill Park Braintree, MA 02184 (781) 849-9610 www. harlandclarke.com

Silver **Deluxe Financial Services**

500 Main Street Groton, MA 01471 (978) 448-6111 www.deluxe.com

Bronze Bankers Group Purchasing

45 Calvary Street Waltham, MA 02453 (781) 891-0303 www.bgpforms.com

BANKING

Gold **Clinton Savings Bank**

200 Church Street Clinton, MA 01510 (978) 365-3700 www.clintonsavings.com

COMMERCIAL LENDING

Silver **United Bank**

95 Elm Street, P.O. Box 9020 West Springfield, MA 01090 (866) 959-2265 www.bankatunited.com

Rockland Trust Bronze

288 Union Street Rockland, MA 02370 (781) 982-6100 www.rocklandtrust.com

BANKING

CONSULTANT

Gold COCC

135 Darling Drive Avon, CT 06001 (860) 678-0444 www.cocc.com

Shatswell MacLeod Silver

83 Pine St # F Peabody, MA 01960 (978) 535-0206 www.shatswell.com

Bronze Sheshunoff Consulting + Solutions

www.smslp.com

60 State Street, 7th Floor Boston, MA 02109 (603) 379-2740

BANKING

CORRESPONDENT BANKING

Bankers' Bank Northeast Gold

300 Winding Brook Drive Glastonbury, CT 06033 (860) 657-2265 www.bankersbanknortheast.com

Silver **Eastern Bank**

265 Franklin Street Boston, MA 02110 (617) 897-1189 www.easternbank.com

Bronze Bank of America

100 Federal Street Boston, MA 02110 (617) 434-3412 www.bankofamerica.com

Making a difference. For you. And your community.









(Clockwise, from left to right): HarborOne spearheaded the "Brockton Knocks Down Diabetes" campaign; United Way of Greater Plymouth County Executive Director Dennis Carman holds up the check from HarborOne; Members of the HarborOne Caring Crew participate in a bowling fundraiser for St. Joseph Manor in Brockton; Financial support from HarborOne allowed Brockton area teenagers to work on creation of a downtown mural

At HarborOne, we remain committed to helping the communities we serve. We look to our customers, our employees and area leaders to help us determine where our involvement can truly make a difference.

Our involvement spans a wide range of services including education, the arts, housing, homelessness, financial literacy, and much more.

While we constantly strive to grow our business every day, we are well aware of the need to strengthen and reinforce those ties that unite our communities.

Thank you for naming HarborOne one of the top credit unions in Massachusetts.





Embrace the difference.

1.800.244.7592 / www.harborone.com



SUBSCRIBE TO

BANKER & TRADESMAN



Print delivery and unlimited online access for one low price.

ONLINE:

www.BankerandTradesman.com

BY PHONE:

617-428-5100



Fresh Hot Cookies

This credit union is federally insured by the National Credit Union Administration. Excess insurance provided by MSIC.



Follow us on Twitter @bankertradesman and Facebook for daily breaking news alerts.











Silver

BANKING

CREDIT UNION

Gold St. Anne's Credit Union

286 Oliver Street Fall River, MA 02724 (508) 324-7300 www.stannes.com

Silver

St Jean's Credit Union

184 Shirley Ave. # 186 Revere, MA 02151 (781) 284-1550 www.stjeanscu.com

Bronze

HarborOne Credit Union

443 Belmont Street Brockton, MA 02301 (508) 895-1400 www.harborone.com

BANKING

EQUITY LENDING

Gold NE Moves Mortgage

52 Second Avenue, 3rd Floor, Waltham, MA 02451 (781) 684-5800 www.nemmortgage.com

Silver Mass Housing

59 Interstate Drive West Springfield, MA 01089 (413) 733-0999 www.masshousing.com

Bronze Federal Home Loan Bank of

Boston111 Huntington Ave # 24
Boston, MA 02199

Boston, MA 02199 (617) 292-9600 www.fhlbboston.com

BANKING

INVESTMENT / MONEY MANAGEMENT

Gold Baystate Financial Services

200 Clarendon Street, Boston, MA 02116 617-585-4500 www.baystatefinancial.com

..,....

State Street

2 Avenue De Lafayette
Boston, MA 02111
(617) 786-3000
www.statestreet.com

Bronze US TRUST COMPANY

100 Federal Street Boston, MA 02110 (800) 882-1174 www.ustrust.com BANKING

RESIDENTIAL LENDING

Gold Clinton Savings Bank

200 Church St. Clinton, MA 01510 (978) 365-3700 www.clintonsavings.com

Silver NE Moves

52 Second Ave. 3rd Floor Waltham, MA 02451 (781) 684-5800 www.nemmortgage.com

Bronze Winchester Savings

661 Main St. Winchester, MA 01890 (781) 729-2130 www.winchestersavings.com

(a) Gibson

Sotheby's INTERNATIONAL REALTY

Search all MLS listings on GibsonSothebysRealty.com





REVERE: ROUGHAN STREET. Residential investment property featuring 22 units in four distinct buildings on nearly an acre of land. Strong mix of spacious 2 and 3 bedroom units including 10 townhouses plus office, warehouse and shed. Located two blocks from beach and just moments from public transit and Suffolk Downs. Separate metered utilities. Possible expansion opportunity. Obvious pride of ownership in this very well maintained long-term family managed investment. **OFFERED AT \$3,400,000.**

Ron Geddes & Nick Russo | Mobile 857.204.6400 | Ron.Geddes@GibsonSothebys.com

HONORED TO BE VOTED B&T

BEST OF 2012 GOLD

BY THE REAL ESTATE INDUSTRY



THANKS FROM THE REAL ESTATE TEAM
Richard Nadeau, Chair • Jennifer R. Cervenka
Drew W. Colby • David M. Gilden • Jeffrey H. Gladstone
Michael A. Kehoe • Jay R. Peabody• Roger C. Zehntner





www.psh.com | 401-861-8200

Closer to the issues

We are honored to be chosen as a leading technology firm for the banking industry.

From turn-key branch installations to virtualization projects, we are here to help your institution run better with smarter technology. Thank you for voting for us!



Easthampton, MA | Marlborough, MA | 413.584.4274 | Toll Free: 800.584.4279 | www.for-ibs.com



BANKING

TECHNOLOGY

Gold COCC

135 Darling Drive Avon, CT 06001 (860) 678-0444 www.cocc.com

Silver Diebold

301 Falls Boulevard Quincy, MA 02169 (617) 479-1068 www.diebold.com

Bronze Innovative Business Systems, Inc.

161 Northampton St. # A Easthampton, MA 01027 (413) 584-4274 www.for-ibs.com



COMMERCIAL

1031 EXCHANGE

Gold 1031 Investment Solutions

42 Winter Street Natick, MA 01760 (508) 655-3090 www.1031investmentsolutions.com

www.1031iiivestifiefitsolutiofis.cc

Silver OREXCO

3 Center Plz Ste 440, Boston, MA 02108-2024 (800) 738-1031 www.orexco1031.com

Bronze All State 1031 Exchange

171 Milk St # 25 Boston, MA 02109 (617) 426-2077 www.allstates1031.com COMMERCIAL

ARCHITECT / DESIGN

Gold DRL Architects

2 West St. Weymouth, MA 02190 (781) 331-8541 www.drlarchitects.com

Silver Cambridge Seven Associates

1050 Massachusetts Ave Cambridge, MA 02138 (617) 492-7000 www.c7a.com

Bronze DiGiorgio Associates

225 Friend St. # 300 Boston, MA 02114 (617) 723-7100 www.daiarchitects.com COMMERCIAL

COMMERCIAL REAL ESTATE FIRM

Gold CB Richard Ellis/ New England

1400 Computer Drive #300, Westborough, MA 02151 (508) 926-2200 www.ccrllp.com

Silver Cushman & Wakefield

125 Summer St. # 1500, Boston, MA 02110 (617) 330-6966 www.cushwake.com

Bronze Jones Lang LaSalle

565 Technology Sq. Cambridge, MA 02139 (617) 523-8000 www.joneslanglasalle.com





Our sincere "thank you" to the readers of Banker & Tradesman for recognizing

Parent, McLaughlin & Nangle

as one of the best accounting firms of 2012 *in both the banking and general categories*

We promise we will continue to work hard to earn your confidence and help you find favorable winds and smooth seas as you move toward your goals!







Auditing and Accounting ♦ Taxation ♦ Consulting

Community Banks ◆ Commercial Entities

Not-for-Profits ◆ Individuals

Parent, McLaughlin & Nangle Certified Public Accountants and Business Consultants

> 160 Federal Street, Boston, MA 02110 Ten Commerce Way, Raynham, MA 02767

> > 617.426.9440 • www.pmn.com



Be the first to know about delinquencies. Take immediate action. Keeping an eye out for delinquencies can be difficult. Red Flag Alerts deliver the information you need in an actionable format.

Red Flag Alerts combine new tax lien filings with lis pendens and petition filings. They contain more detailed information than you get from other sources. Important things like owner-occupancy status, property and owner address, an automated value model for the property in question and more.

Essential, timely Red Flag Alerts delivered to you automatically.



DATA SOLUTIONS

Turning Information Into Opportunities
617-896-5392 datasolutions@thewarrengroup.com

COMMERCIAL

ENGINEERING

Gold Fay, Spofford & Thorndike

5 Burlington Woods # 210 Burlington, MA 01803 (781) 221-1000 www.fstinc.com

Silver **Earth Tech Inc**

185 Foster Street Lowell, MA 01851 (978) 771-0623 www.earthtechsystems.com

Bronze Haley & Aldrich Inc.

56 Roland Street Boston, MA 02129 (617) 666-3061 www.haleyaldrich.com COMMERCIAL

ENVIRONMENTAL SERVICES

Gold **GZA Geoenvironmental Inc.**

33 Waldo St. # 4 Worcester, MA 01608 (508) 755-1700 www.gza.com

Tighe & Bond Silver

110 West Boylston Street Worcester, MA 01606 (508) 856-0999 www.tighebond.com

Watermark Environmental Bronze

1972 Washington St. # D4 Hanover, MA 02339 (781) 681-4311 www.watermarkenv.com

COMMERCIAL

GENERAL CONTRACTOR

Suffolk Construction Co. Gold

449 Broadway St. Cambridge, MA 02138 (617) 500-2199 www.suffolkconstruction.com

Silver **Consigli Construction Co.**

449 Broadway Cambridge, MA 02138 (617) 500-2199 www.consigli.com

Callahan Inc Bronze

80 1st St. # 1, Bridgewater, MA 02324 (508) 279-0012 www.callahan-inc.com

COMMERCIAL

INTERIOR DESIGN

Gold **Office Environments of New England**

22 Boston Wharf Road # 810 Boston, MA 02210 (617) 439-4900 www.oene.com

Silver **Putnam Furniture Leasing**

564 Massachusetts Ave Cambridge, MA 02139 (617) 354-3358 www.cort.com

Tsoi/Kobus & Associates Bronze

1 Brattle Sq # 3 Cambridge, MA 02138 (617) 475-4000 www.tka-architects.com

COMP REPORTS

KEEP UP WITH THE SWING OF THE REAL ESTATE **MARKET**

These monthly property transfer reports from The Warren Group combine valuable property data with available assessor records in an easy-to-read report - all the real estate information you need in one convenient document.

Each report lists every real estate transaction over \$1,000 including FSBOs, MLS sales, estate sales and foreclosure deeds for MA, CT & RI.

COMP Reports Compile Comprehensive Data

- Locate new homeowners for marketing campaigns
- Perform comparable sales analysis
- Verify appraisals



THE WARREN GROUP

Contact data sales and order your report today! Call 617-896-5392 email sales@thewarrengroup.com



Thank you for voting us **Banker and Tradesman's Best of 2012.**

Innovative Tools, Resources and Marketing.

Unmatched Results.

#1 Real Estate Firm #2 Educational Provider

- **#1 Residential Mortgage Company**
- **#1 Equity Lender**
- **#2 Residential Lender**









Coldwell Banker and NE Moves Mortgage offer clients an extensive variety of products and services ensuring the right fit for each of our clients' real estate and financial needs.

NewEnglandMoves.com • NEMMortgage.com

©2012 Coldwell Banker Real Estate LLC. Coldwell Banker is a registered trademark licensed to Coldwell Banker Real Estate LLC. An Equal Opportunity Company. Equal Housing Opportunit led and Operated by NRT LLC. Equal Housing Lender. MA Lender/Broker License #MC0022-52 Second Avenue, 3rd Floor, Waltham, MA 02451;NH Lender/Broker License # 11360 MB "Licensed by th Hampshire Banking Department";RI Licensed Lender: License #20052011LL; RI Licensed LoanBroker License: # 20052012LB;ME Lender License #SLM2431; ME Lender License #SLB4665; CT Lender/Broker License #8731; CT Second Mortgage Lender/Broker License #11581. RE41691





📴 Banker & Tradesman

Follow us on Twitter @bankertradesman and Facebook for daily breaking news alerts.

COMMERCIAL

JANITORIAL COMPANY

Gold Boston Cleaning Co. Inc

470 Atlantic Avenue, Boston, MA 02210 (617) 261-1999 www.bostoncleaningcompanyinc. com

Silver The Clean Team Corp

45 Pembroke Street, Route 27, Kingston MA 02364 (781) 585-4678 www.thecleanteam.net

Bronze Unicco Service Corp

101 Federal St., Suite 700 Boston, MA 02110 (617) 330-7878 www.uglservices-na.com

COMMERCIAL

LANDSCAPING COMPANY

Gold Boston-Landscape

74r Maple Street Bld C, Stoneham, MA 02180 (781) 438-6690 www.boston-landscape.com

Silver SItescapes Inc

2440 Mendon Road Cumberland, RI 02864 (401) 658-0200 www.sitescapesinc.com

Bronze Greener Image Landscaping

955 Sandwich Road East Falmouth, MA 02536 (508) 495-1181 www.greenerimagelandscaping.net

COMMERCIAL

LAW FIRM

Gold Partridge Snow & Hahn LLC.

1700 West Park Drive Westborough, MA 01581 (508) 599-3000 www.psh.com

Silver Gilmartin, Magence & Ross LLP

376 Boylston St. # 6 Boston, MA 02116 (617) 375-9000 www.gmr-law.com

Bronze Nutter McClennen & Fish

155 Seaport Boulevard Boston, MA 02210 (617) 439-2000 www.nutter.com

COMMERCIAL

PROJECT MANAGEMT

Gold Suffolk Construction Co.

65 Allerton Street Boston, MA 02119 (617) 445-3500 www.suffolkconstruction.com

Silver Campanelli Construction

One Campanelli Drive Braintree, MA 02184 (781) 849-1440 www.campanelli.com

Bronze Callahan Inc

80 1st St. # 1 Bridgewater, MA 02324 (508) 279-0012 www.callahan-inc.com



Greater Boston Properties...

"Separated by Our Service!"

GREATER BOSTON PROPERTIES, AAMC® IS PART OF A SELECT GROUP OF ACCREDITED ASSOCIATION MANAGEMENT COMPANIES NATIONWIDE



Thank you to all the readers of Banker & Tradesman who selected Greater Boston Properties as the Silver Winner in the Residential Real Estate Property Management category. We work very hard to earn your business and your trust and will continue to do so as we have been for 35 years!

Since 1977, Greater Boston Properties has been a full service residential real estate firm specializing in:

- Condominium and HOA Management
- Apartment Management
- Financial Management
- Sales and Leasing
- Maintenance and Contracting

Please contact Scott Wolf today to discuss your needs and how Greater Boston Properties may be able to help you.

Scott D. Wolf, PCAM, AMS, CMCA, Owner

can be reached at

617-536-4900 x201 or scott@GBProperties.com

Greater Boston Properties Inc.

696 Tremont Street Boston, Massachusetts 02118 P(617) 536-4900 F(617) 247-7500 www.GBProperties.com

SUBSCRIBE TO BANKER & TRADESMAN

Print delivery and unlimited online access for one low price.

ONLINE:

www.BankerandTradesman.com

BY PHONE:

617-428-5100





COMMERCIAL

PROPERTY MANAGEMENT

Gold Mediate Management

180 Lincoln St #3 Boston, MA 02111 (617) 316-3300 www.mediatemanagement.com

Silver CB Richard Ellis New

England

33 Arch Street #28 Boston, MA 02110 (617) 912-7000 www.cbre.com

Bronze Boston Properties

500 Atlantic Avenue Boston, MA 02210 (617) 451-7268 www.bostonproperties.com

COMMERCIAL

RE EDUCATION PROVIDER

Gold Greater Boston Real Estate Board

1 Center Plz # 100 Boston, MA 02108 (617) 423-8700 www.gbreb.com

Silver Jack Conway

137 Washington Street Norwell, MA 02061 (800) 283-1030 www.jackconway.com

Bronze American Real Estate Academy

771 Main Street Waltham, MA 02451 (781) 893-2832 www.area-school.com

COMMERCIAL

SECURITY

Gold South Shore Security

10 Post Office Square Boston, MA 02109 (617) 472-2236 www.southshoresecurity.com

Silver Securitas Commercial Security Services

One Harbor Street Boston, MA 02210 (617) 568-8700 www.securitas.com

Bronze Allied Barton

101 Huntington Avenue Boston, MA 02199 (617) 587-3500 www.alliedbarton.com

SUBSCRIBE TO BANKER & TRADESMAN Print delivery and unlimited online access for one low price.

ONLINE:

www. Banker and Tradesman. com

BY PHONE:

617-428-5100







Sign up for our free daily e-news alerts

www.bankerandtradesman.com



Federally insured by NCUA

Thank you for giving us the Gold!

You've given us your business, your loyalty, and now ... your vote.

We are proud to be Banker & Tradesman's 2012 Gold Medal Winner for Best Credit Union.



"We're making a difference."

1-877-STANNES (782-6637)

Dartmouth • Fairhaven • Fall River New Bedford • Seekonk • Somerset • Swansea

StAnnes.com





DESIGN

ELECTRICAL CONTRACTOR

Gold Sullivan & McGlughlin

74 Lawley Street #1 Dorchester, MA 02122 (617) 474-0500 www.sullymac.com

Silver J.M. Electrical

303 220 Broadway Lynnfield, MA 01940 (781) 592-3098 www.jmelectrical.com

Bronze Interstate Electrical Services

70 Treble Cove Road North Billerica, MA 01862 (978) 667-5200 www.iesc1.com

DESIGN

GENERAL CONTRACTOR

Gold NES Group

905 South Main Street #201 Mansfield, MA 02048 (508) 339-6600 www.nes-group.com

Silver Bond Brothers

145 Spring Street Everett, MA 02149 (617) 387-3400 www.bondbrothers.com

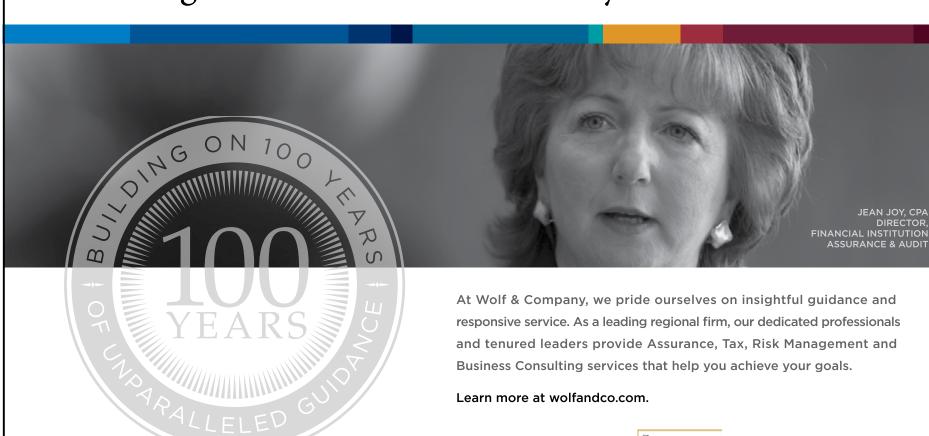
Bronze DRL Architects

2 West St. Weymouth, MA 02190 (781) 331-8541 www.drlarchitects.com





Thank you to the readers of Banker & Tradesman for rating us "Best of" for the fourth year!







DESIGN

SITE SURVEY

Norwood Engineering Co Inc Gold

1410 Providence Highway 202 Norwood, MA 02062 (781) 762-0143 www.norwoodengineering.com

Silver

Boston Survey Inc

4 Shipway Pl # C4, Charlestown, MA 02129 (617) 242-1313 www.bostonsurveyinc.com

Bronze

Medford Engineering & Survey

15 Hall Street Medford, MA 02155 (781) 396-4466 www.medfordsurvey.com



GENERAL

ACCOUNTING FIRM

Gold **Wolf & Company**

99 High St. Boston, MA 02110 (617) 439-9700 ww.wolfandco.com

Silver CCR, LLC

1400 Computer Drive 300 Westborough, MA 02151 (508) 926-2200 www.ccrllp.com/

Bronze Parent, McLaughlin & Nangle

160 Federal St # 6 Boston, MA 02110 (617) 426-9440 www.pmn.com

GENERAL CATERER

Gold **Baker's Best Catering**

150 Gould Street Needham, MA 02494 (617)-332-4588 www.bakersbestcatering.com

Silver **The Catered Affair**

70 Ledgewood Place Rockland, MA 02370 (781) 982-9333 www.thecateredaffair.com

Bronze Peppers Fine Foods Catering

70 Ledgewood Place Rockland, MA 02370 (781) 982-9333 www.the catered affair.com **GENERAL**

COMMUNICATIONS

Gold Verizon

745 Boylston Street #107 Boston, MA 02116 (617) 266-9000 www.verizonwireless.com

Silver Comcast

14 Burr Street Framingham, MA 01701 (800) 266-2278 www.comcast.com

AT&T Broadband **Bronze**

Bedford St. #4 Boston, MA 02111 (617) 574-3157 www.att.com









Sundininc.com 508 650 3972







GENERAL

EXECUTIVE SEARCH

Gold Robert Half International

77 South Bedford Street #201 Burlington, MA 01803 (781) 505-4000 www.roberthalffinance.com

Silver Winter Wyman

75 Federal St. # 720 Boston, MA 02110 (617) 654-9790 www.winterwyman.com

Bronze Hollister

75 State Street Boston, MA 02109 (617) 654-0200 www.hollisterstaff.com

GENERAL

EVENT FACILITY

Gold Four Seasons Hotel Boston

200 Boylston Street Boston, MA 02116 (617) 338-4400 www.fourseasons.com

Silver New England Aquarium

1 Central Wharf Boston, MA 02110 (617) 973-5200 www.neaq.org

Bronze Boston Harbor Hotel

70 Rowes Wharf Boston, MA 02110 (617) 439-7000 www.bhh.com

GENERAL FITNESS

Gold Planet Fitness

28 State St. Boston, MA 02108 (617) 248-3877 www.planetfitness.com

Silver The Longfellow Club

524 Boston Post Road Wayland, MA 01778 (508) 358-7355 www.longfellowclubs.com

Bronze Boston Sports Club

505 Boylston Street Boston, MA 02116 (617) 236-1189

www.mysportsclubs.com

GENERAL

GOLF COURSE

Gold Cyprian Keyes Golf Club

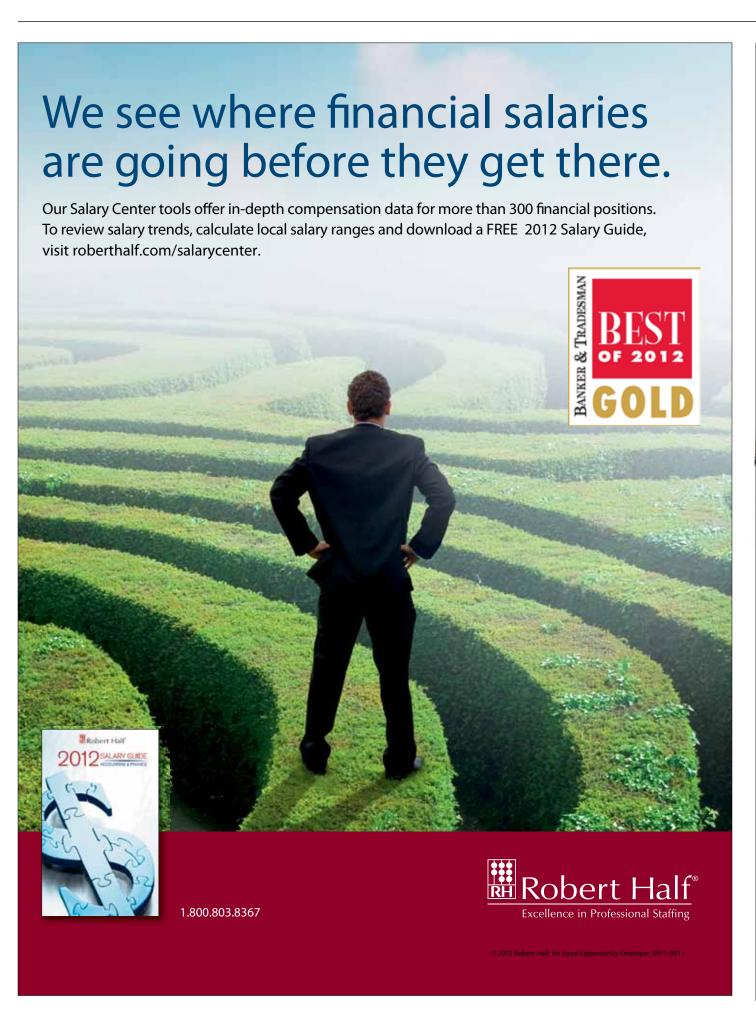
284 East Temple Street Boylston, MA 01505 (508) 869-9900 www.cypriankeyes.com

Silver Pinehills Golf Club

33 Summerhouse Drive Plymouth, MA 02360 (508) 209-2000 www.pinehills.com

Bronze Waverly Oaks Golf Club

411 Waverley Oaks Road Waltham, MA 02452 (781) 894-7010 www.waverleyoaks.com



SUBSCRIBE TO

BANKER &
TRADESMAN



Print delivery
and unlimited
online access
for one low price.

ONLINE:

www.BankerandTradesman.com

BY PHONE:

617-428-5100





GENERAL

HOTEL

Gold **Boston Harbor Hotel**

> 70 Rowes Wharf Boston, MA 02110 (617) 439-7000 www.bhh.com

Silver **Boston Mariott Copley**

Place

110 Huntington Avenue Boston, MA 02116 (617) 236-5800 www.marriott.com

Bronze Westin Boston Waterfront 425 Summer Street

> Boston, MA 02210 (617) 532-4600 ww.westinbostonwaterfront.com

GENERAL

INSURANCE AGENCY

Gold **Travelers**

> 350 Granite Street Braintree, MA 02184 (800) 852-6677 www.travelers.com

Silver **Sullivan Group**

72 River Park St # 1 Needham Heights, MA 02494 (781) 449-8323 www.sullivangroup.com

Bronze Wells Fargo Insurance

Services 8 Faneuil Hall Market Pl

Boston, MA 02109 (617) 973-5025 www.wellsfargoadvisors.com **GENERAL**

PUBLIC RELATIONS

Gold **Regan Communications Group**

> 106 Union Wharf Boston, MA 02109 (617) 488-2800 www.regancomm.com

Silver O'Neill and Associates

> 31 New Chardon Street Boston, MA 02114 (617) 646-1000 www.oneillandassoc.com

Mullen **Bronze**

> 40 Broad Street Boston, MA 02109 (617) 226-9000 www.mullen.com

GENERAL

RENTAL CAR

Gold **Enterprise Rent-A-Car**

> 1 Congress Street Boston, MA 02114 (617) 723-8077 www.enterprise.com

Silver Hertz

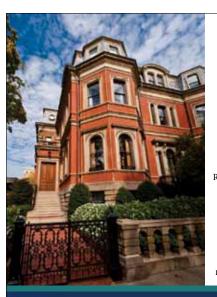
> 207 Porter Street Boston, MA 02128 (617) 569-7272 www.hertz.com

Bronze Zipcar

18 Tremont Street Boston, MA 02108 (866) 494-7227 www.zipcar.com



Providing Peace of Mind



We are honored to have been chosen Banker & Tradesmen's Best for 4 years running...



Management

Maintenance



Thank you to the loyal clients, vendors and Banker & Tradesman readers who honored Mediate with Gold again this year.



180 LINCOLN STREET, SUITE 3 BOSTON, MA02111 WWW.MEDIATEMANAGEMENT.COM



Be The First To Know.

Banker & Tradesman is known throughout the region for breaking news and as an authority on all things real estate and finance. Business leaders, entrepreneurs, and even other news sources rely on the intelligence and statistics generated by our professional staff. Banker & Tradesman Daily provides free daily news alerts covering the latest movers and shakers, legislation, major sales and acquisitions, trends and more.

Free, fresh news you need to stay in the know and succeed. Delivered right to your inbox. Log on today to subscribe.



www.bankerandtradesman.com



Thank you for voting us

Top Residential Closing Law Firm 5 years in a row!



We are honored and humbled to be selected by our fellow professionals as top Residential Closing Law Firm. We appreciate this honor knowing that our peers and clients have recognized us for our expertise and service.



And thank you for bestowing us with the Silver medal in the Commercial Real Estate Law Firm category as well!

Boston 617.375.9000

WWW.GMR-LAW.COM

Newton 617.964.4300

GENERAL

RESTAURANT

Gold The Capital Grille

250 Boylston St. Chestnut Hill, MA 02467 (617) 928-1400 www.thecapitalgrille.com

Silver Legal Sea Foods

1 Seafood Way Boston, MA 02210 (800) 343-5804 www.legalseafoods.com

Bronze Abe & Louies

793 Boylston Street Boston, MA 02116 (617) 536-6300 www.abeandlouies.com GENERAL

TEMP AGENCY

GGold Account Temps

125 High St. Boston, MA 02110 (617) 951-4000 www.accountemps.com

Silver Kelly Financial Services

10 Forbes Rd. #130 Braintree, MA 02184 (781) 849-3090 www.kellyfinancial.org

Bronze Manpower

150 Grossman Dr. #314 Braintree, MA 02184 (781) 380-0989 www.manpower.com



Sheshunoff CONSULTING + SOLUTIONS



A big THANK YOU for voting us one of the best two years in a row!



BEST 2012 BRONZE

Audit & Compliance Services:

- Internal Audit Outsourcing and Co-Sourcing
- BSA / AML Audit
- Consumer Compliance Audit
- Information Technology Audit
- Trust Audit
- Risk Assessments
- SOX 404 / FDICIA
- Documentation / Testing
- New! Online Compliance
 Consulting and Hotline Services
- Consulting and Hotline Service
 Compliance Administration
 Program Consulting

Loan Review Services:

- Commercial Loan Review
- Commercial Portfolio Stress Testing
- Acquisition Due Diligence Services
- Policy Manual Writing or Revision Assistance

Proud to be One of the 2012 B&T Top PR Firms in Massachusetts!

O'NEILL AND Associates

When You Need Reach and Results:

When community opposition has you behind schedule and over budget

When a town meeting vote sends you back to the drawing board

When local approvals and permits are all that stand between you and success

O'Neill and Associates can help you complete your project efficiently and effectively. Call us today!

GOVERNMENT RELATIONS - PUBLIC RELATIONS - COMMUNITY RELATIONS

617 646 1000 www.oneillandassoc.com

BOSTON - WASHINGTON D.C.

Deanna Wachsmuth, Managing Director - Risk and Compliance 60 State Street, 7th Floor Boston, MA 02109 Phone: 603.379.2740 dwachsmuth@smslp.com GENERAL

WEB DESIGN

Gold **Razor Fish**

280 Summer St., 7th Floor Boston, MA 02210 (617) 250-2500 www.razorfish.com

Silver

Weymouth Design Inc.

1332 Congress Street Boston, MA 02210 (617) 542-2647 www.weymouthdesign.com

Bronze

Boston Interactive

529 Main Street #210 Boston, MA 02129 (617) 241-7977 www.bostoninteractive.com



RESIDENTIAL

1031 EXCHANGE

Gold

1031 Exchange Group LLC

402 West Broadway, Suite 400 San Diego, CA 92101 (619) 239-3091 www.exeter1031.com

Silver

Paramount Partners LLC

99 Derby Street Hingham, MA 02043 (781) 848 1550 www.paramountpartners.com

Bronze

Exchange Authority LLP

9 Leominster Connector, 1 Leominster, MA 01453 (978) 433-6061 www.exchangeauthority.com

RESIDENTIAL

APPRAISER

Gold **CB Richard Ellis/New England**

33 Arch Street #28 Boston, MA 02110 (617) 912-7000 www.cbre.com

Silver

Don Griffin Appraisals, Inc.

14 Cottage Street #A Pepperell, MA 01463 (978) 925-9546 www.dongriffinappraisals.com

Bronze Atlantic Appraisal Associates

475 Hillside Avenue

Needham, MA 02494 (781) 444-0400 www.appraisal101.net RESIDENTIAL

AUCTIONEER

Gold

Paul E Saperstein Co Inc

144 Centre Street Holbrook, MA 02343 (617) 227-6553 www.pesco.com

Silver

Daniel J Flynn & Co

1495 Hancock Street Quincy, MA 02169-5306 (617) 479-9000 www.djflynn.com

Bronze Jerome J Manning & Co **Auctioneers**

179 Old King's Highway Yarmouth Port, MA 02675 (800) 362 1074 www.jjmanning.com







Just Better Business Checking

- Receive \$50 for opening a new business checking account
- Receive a \$50 check order credit
- Receive \$50 for signing up for Online Banking
- Receive \$50 for signing up for eStatements
- Receive \$50 when you set up a recurring ACH credit

For more information, stop by any branch, visit southshorebank.com/promotion or call (800) 660-7800.





southshorebank.com • (781) 337-3000 • (800) 660-7800

MEMBER FDIC | MEMBER DIF | 🚖

Limited time offer. Subject to change and may be withdrawn at any time without notice. New business checking account customers only and limited to one per tax reporting owner. We may report the value of this premium to the IRS. Bonus paid after 90 days of account opening. Other restrictions may apply. Ask for details.

Each depositor is insured by the FDIC to at least \$250,000. All deposits above the FDIC insurance amount are insured by the Depositors Insurance Fund (DIF).

THANK YOU!

to all our Clients, Partners and Friends, for making COCC

The Best Banking Technology Service in Massachusetts!



Next Generation Technology Service and Support www.cocc.com • 888.678.0444



RESIDENTIAL

CLEANING SERVICE

Gold Merry Maid

83 Damrell Street S Boston, MA 02127 (617) 269-6243 www.merrymaids.com

Silver ServiceMaster Clean

763 American Legion Highway Roslindale, MA 02131 (617) 849-9127

www.service master clean.com

Bronze The Maids Home Services

179 Boylston Street Jamaica Plain, MA 02130 (617) 524-6243 www.maids.com

RESIDENTIAL

CLOSING ATTORNEY

Gold Gilmartin, Magence, & Ross LLP

376 Boylston St. # 6 Boston, MA 02116 (617) 375-9000 www.gmr-law.com

Silver Cushing & Dolan, P.C.

375 Totten Pond Rd Waltham, MA 02451 (617) 523-1555 www.cushingdolan.com

Bronze Philbin-O'Neil

43 High Street Clinton, MA 01510 (978) 368-8356 www.philbin-oneil.com RESIDENTIAL EDUCATIONAL PROVIDER

Gold Jack Conway & Company's Real Estate School

> 137 Washington Street Norwell, MA 02061 (800) 283-1030 www.jackconwayrealestateschool.com

Silver Coldwell Banker Residential Brokerage Real Estate School

> 52 Second Avenue, 3rd floor, Waltham, MA 02451 866-339-6533

www.newenglandmoves.com

Bronze American Real Estate Academy

179 Boylston Street Waltham, MA 02451 (781) 893-2832

www.area-school.com

RESIDENTIAL

HOME INSPECTOR

Gold Tiger Home Inspection

969 Washington Street Braintree, MA 02184 (781) 849-0088 www.tigerhomeinspection.com

Silver Paul Cornell Inspection Services

PO Box 205 Tewksbury, MA 01876 603-894-5149 www.inspecthouses.com

Bronze Imperial Inspection Services

1074 Liberty Street Braintree, MA 02184 (781) 843-1141

www. imperial in spection services. com



REAL ESTATE & TAX PLANNING E LDER LAW PROBATE LAW FAMILY LAW BUSINESS LAW TAX DISPUTES



TRADESMAN

ⅆ

BANKER













Thank you for voting Cushing & Dolan, P.C. a Top
Residential Real Estate Closing Firm!

If you believe, as we do, that customer satisfaction is the number one goal, please call and speak to one of our real estate attorneys about your residential and/or commercial real estate needs.

Excellence + Commitment = Success

- Over 90,000 residential closings conducted
- •O ver \$18,000,000,000 in loans closed
- •A pproved by all major title insurance and mortgage companies
- •O ver 200 years of combined closing experience

TEL: 617-523-1555 FAX: 617-523-5653

www.cushingdolan.com

Boston •Waltham •V

•Westborough

•Norwood

•Chestnut Hill

•Woburn

•Braintree

RESIDENTIAL

HOME SECURITY

Gold ADT Security Services

47 Harvard Way Boston, MA 02163 (617) 401-7029 www.adt.com

Silver American Alarm & Communications

297 Broadway St. Arlington, MA 02474 (781) 641-2000 www.americanalarm.com

Bronze Boston Lock & Safe CO

30 Lincoln Street Brighton, MA 02135 (617) 787-3400 www.bostonlockandsafe.com

RESIDENTIAL

LANDSCAPERS

Gold Cambridge Landscape Co

100 Smith Place Cambridge, MA 02138 (617) 661-8591 www. cambridgelandscape.com

Silver Capizzi & Co

820 Main Street Acton, MA 01720 (978) 263-3726 www.capizzico.com

Bronze Connolly Bros Landscaping

158 Crawford Street Leominster, MA 01453 (978) 534-0515 www.connollybros.net RESIDENTIAL

MAINTENANCE COMPANY

Gold Mediate Management

180 Lincoln St. #3 Boston, MA 02111 (617) 316-3300 www.mediatemanagement.com

Silver Meredith & Grew

160 Federal Street Boston, MA 02110 (617) 330-8000 www.m-g.com

Bronze Agape Property Maintenance

2343 Washington Street Roxbury, MA, 02119-3216. (617) 442-9449. www.manta.com

RESIDENTIAL

MORTGAGE COMPANY

Gold NE Moves Mortgage

52 Second Avenue, 3rd Floor Waltham, MA 02451 (781) 684-5800 www.nemmortgage.com

Silver East West Mortgage

171 Locke Drive Marlborough, MA 01752 (800) 327-8937 www.eastwestmortgage.com

Bronze New England Mortgage Partners

137 Washington St. Norwell, MA 02061 (781) 681-9400 www.nemtgpartners.com RESIDENTIAL

MOVING COMPANY

Gold Mark's Moving & Storage

111 Milk Street Westborough MA 01581 (508) 983-6000 www.marksmoving.com

Silver Gentle Giant

29 Harding Street Somerville, MA 02143 (617) 661-3333 www.gentlegiant.com

Bronze Casey & Hayes

430 East 1st Street South Boston, MA 02127 (617) 269-5900 www.caseyhayes.com

RESIDENTIAL

PROPERTY MANAGMENT

Gold Mediate Management

180 Lincoln St #3 Boston, MA 02111 (617) 316-3300 www.mediatemanagement.com

Silver Greater Boston Properties

696 Tremont Street Boston, MA 02118 (617) 536-4900 www. gbproperties.com

Bronze Sun Property Group

116 West Broadway South Boston, MA 02127 (617) 765-0400

www.sunpropertygroup.com

RESIDENTIAL

REAL ESTATE FIRM

Gold Coldwell Banker Residential Brokerage

52 Second Avenue, 3rd floor, Waltham, MA 02451 www.newenglandmoves.com

Silver Jack Conway Real Estate

137 Washington St Norwell, MA 02061 Phone: 781-871-0080 www.jackconway.com

Bronze Re/Max

738 East Broadway Boston, MA 02127 (617) 268-5100 www.remax.com

RESIDENTIAL

TITLE COMPANY

Gold First American Title Company

101 Huntington Ave., 13th Floor Boston, MA 02199 (617) 345-0088 www.firstam.com

Silver New England Title Insurance Company

151 Tremont St. Boston, MA 02111 (617) 423-4958 www.firstrealtymgt.com

Bronze Stewart Title Guaranty Company

99 Summer St Ste 125 Boston, MA 02110 (617) 737-8240 www.stewart.com

Don't miss the

VLI-EAST 2012

Volunteer Leadership Institute & Strategic Planning Retreat

Volunteer Leadership Institute At the Stowe Mountain Lodge in Stowe, VT

September 23rd - 26th, 2012

STRATEGIC PLANNING RETREAT OFFERED ON THURSDAY, SEPTEMBER 27^{TH} , 2012

The institute will prepare credit union executives and directors to think strategically and plan for the future.

An optional, strategic planning retreat will be offered at the conclusion of the institute, where your board can meet to build your plan.

Institute Cost

Registration – \$1,425 per person Guest Program – \$425 per guest Hosted-Strategic Planning – \$3,000 per credit union

Ask about group discounts, member savings and returning attendee rates.



Visit www.theparagongroup.com for

details and registration or call (888) 755-2725 - or - (800) 622-4015 for more information. The Paragon Group has built a sterling reputation in the credit union industry by consistently providing world class training and consulting services to Volunteer Directors and Supervisory Committee Members.







We've Always Known Community Bankers Are The Best.

We're Proud To Know Community Bankers Think The Same of Us.

Thank You For Voting Us
The Gold Winner



We Support Community Bankers
At Their Best

43 Western Boulevard Glastonbury, CT 06033-4338 Ph: 888-627-5226 www.bankersbanknortheast.com