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NOT ALL NOMINEES WILL BE INCLUDED IN THE SUPPLEMENT.

# PICKING THE BEST

Welcome to the results of our second annual Banker & Tradesman readers' poll, in which our readers have cast their votes for the best providers of services and goods in the banking and real estate professions.

This is a subjective, not objective poll. It does not measure who writes the most business, who has the most revenue or the most customers. It does measure the loyalty and satisfaction readers have with vendors. It is an opportunity for readers to speak up for those providers they believe are the best.

Since early May, Banker & Tradesman conducted an online survey of readers. We promoted this project via house ads in the newspaper, e-mails to thousands of readers and customers of Banker & Tradesman, and through our Web site, [www.bankerandtradesman.com](http://www.bankerandtradesman.com). Readers responded vigorously to the opportunity to voice their choice. Here, then are their choices for The Best – the companies that won the loyalty and support of the Bay State's financial and real estate community.



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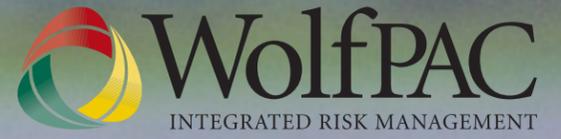
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